

MEETING THE PRACTITIONERS SERIES 2025-2026

ASSET MANAGEMENT AND PRIVATE BANKING

The Asset Management and Private Banking Programme (“AMPB”) hosted three sessions of “Meeting the Practitioners” in the 1st semester of academic year 2025-2026, covering senior executives in asset management and private banking. Students from AMPB and other Business School programmes were invited to join.

(1) On September 17, joining us was...

Mr. Simon Chow, Managing Director, North Rock Capital Management, LLC



Mr. Chow shared his career journey from the sales and trading at institutions including Goldman Sachs, Morgan Stanley and Credit Suisse before landing on his current role at North Rock Management in the hedge fund industry. He explained how North Rock Capital, a research-driven investment firm focusing on Asian equities, identifies opportunities by combining deep fundamental analysis with rigorous risk management. Mr. Chow encouraged students to stay proactive, keep learning, and remain open to opportunities, emphasizing that

success in finance often comes from curiosity, adaptability and continuous engagement with the market.



(2) On October 30, joining us was...

Mr. Albert Chiu, Executive Chairman, Asia Pacific Region, EFG Bank AG



Mr. Chiu started his career as a Management Associate at Citibank, he shared with us his journey of building EFG's Asia business from the ground - starting with just a vision in 2000 and growing it into a CHF 42 billion franchise. Mr. Chiu drew insightful parallels between his leadership role at EFG and his experience as a FIFA international referee, emphasizing how principles of

strategic decision-making under pressure translate across both domains. Mr. Chiu left students with two profound takeaways: that transformative achievements often begin by challenging conventional boundaries, and that sustained success is built on a foundation of rigorous preparation. His personal story served as a testament to how the most significant professional journeys begin with the simple courage to take that first step.



(3) On November 26, joining us was...

Mr. Chris Ng, Wealth Management Desk Head, UBS AG



Mr. Ng began his career at the Hong Kong Trade Development Council before transitioning to Goldman Sachs and ultimately taking on his current role at UBS as the Head of the Hong Kong Domestic Wealth Management Desk. He offered valuable insights into the multifaceted responsibilities of private bankers and the holistic advices to clients. Mr. Ng also shared with us the structure and purpose of family offices and discussed what's single-family office, multi-family office and external asset managers. Mr. Ng emphasised the importance of adaptability and commitment to continuous improvement and further advised students to prepare diligently for aptitude assessments and group discussions, noting that rigorous preparation significantly increases one's competitiveness in securing opportunities.

